|  |  |  |
| --- | --- | --- |
| a Objective To excel within an established company, where progressive routes are available. Skills An expert with interpersonal skills.  Quick lateral thinking  Great at catering customer needs in line with company targets. | |  | | --- | | Abdi Jama10 Stafford road  nw65yy |  Experiencegeox • high street kensington, August 2017– January 2019 I returned to GEOX as the company was keen to have me back – a former colleague got promoted to store manager and asked me personally to work for him. \*\* I helped what was a new team to bring up their KPIs and showed them how to handle multiple customers. skechers • Brent cross, november 2016 – July 2017 As with GEOX, SKECHERS asked me to step above and go beyond my role as a sales assistant and help my colleagues become better sales people. \*\* I was number one in the company for UPT 3 months in a row. geox • covent garden, february 2015 – november 2016 Part of a large team in a very busy store. \*\* I was good at handling multiple customers at a time so my KPIs were the highest in the store. \*\* Although a sales assistant, I was given the role of training new staff in product knowledge, which helped them become confident sellers. vans • April 2012 – December 2012 Main duties included: being ‘Front of House’ welcoming customers and directing them to the appropriate section they needed. Informing customers of what sales were going on at the moment, implementing non-negotiable protocols such as taking shoe size, bringing color variants of the shoe they requested and adding another product I believe compliments their purchase EducationaGCSE • 2011 • sT AUGUSTINE CE HIGH 10 A\* - C  including Mathematics at an A, English Language - B and all 3 sciences grade B a level • 2014 • high barnet college Mathematics – B  Biology – C  Chemistry - C personal profile Above all, I am a friendly, easily-approachable person with a natural charismatic personality. Abilities such as effective customer handling able my target-driven persona to reach above and beyond. I believe creativity will give an innovative perspective to any task. |